



## BDO (Business Development Officer)

### Requirement

- Bachelor Degree holder in related discipline preferable in Sales & Marketing with 8 years of work experience preferably in the Aviation industry of which 3 years in a Supervisory role. Master degree in a relevant discipline will be advantage
- Develop and implement appropriate selling strategies to achieve corporate goals and services level pertaining to the assigned territory
- Analyses, monitor and report on monthly revenue results, where necessary making recommendations to Country Manager.
- Take immediate decisions in liaison with Country Manager to take care of any situation affecting the load factor/yield.
- Responsible for compliance with all provisions of the local laws applicable and if necessary to meet government agencies/officials and sort out issues of operational importance.
- Ensure active participation with Country Manager to improve yields through close monitoring of forward bookings and inventory
- To liaise closely with Country Manager in all aspects of medium and long-term corporate development.
- Age limits below 35 years

Please send your CV to: (type "BDO" in the title of the mail)

[Job2016@omanair.ir](mailto:Job2016@omanair.ir)

Deadline: 09<sup>th</sup> April

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# Oman Air Job Opportunity- Mashhad

## DSM (District Sales Manager)

### Requirement

- Bachelor Degree holder in related discipline preferable in Sales & Marketing with 8 years of work experience preferably in the Aviation industry of which 3 years in a Supervisory role. Master degree in a relevant discipline will be advantage
- Develop and implement appropriate selling strategies to achieve corporate goals and services level pertaining to the assigned territory
- Analyses, monitor and report on monthly revenue results, where necessary making recommendations to Country Manager.
- Take immediate decisions in liaison with Country Manager to take care of any situation affecting the load factor/yield.
- Responsible for compliance with all provisions of the local laws applicable and if necessary to meet government agencies/officials and sort out issues of operational importance.
- Ensure active participation with Country Manager to improve yields through close monitoring of forward bookings and inventory
- To liaise closely with Country Manager in all aspects of medium and long-term corporate development.
- Age limits below 35 years

Please send your CV to: (type "DSM" in the title of the e-mail)

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