

8JUL/THR-QR-950-TSS-20

Change of Agency Commission effective 15 July 2020

Dear Valued Trade Partner,

Qatar Airways has experienced considerable growth in Iran, and we continue to receive great support from our trade partners.

After a detailed study of the current prevailing situation, we have decided to change the agency commission to 3% in Iran with effect from 15 July 2020. The new commission will be applicable on base fare and YQ.

Kindly note that the current VAT (0.27%) will be automatically calculated by the system and added to the commission component. Therefore, total of 3.27% will be computed and reported in Sales Report (Commission 3% + VAT 0.27%).

The current commission structure shall remain applicable for tickets issued until 14 July 2020.

We kindly request you to alert the relevant personnel in your organization with regards to these developments in order to ensure a smooth and seamless transition.

Thank you for your continuous support and we look forward to an even closer partnership in the coming years.

Qatar Airways, Iran