



06APR/THR-QR-477-TSS-15

CHANGE IN QR FARES RULES:

همکاران گرامی

به پیوست, بخشنامه مربوط به تغییرات این شرکت شامل قوانین نرخی(Fare Rule) پایه نرخی (Fare Basis) محدودیت زمانی (Time Limit) و جرا ئم نرخی (Penalty) به حضورتان ارسال می گردد.

همچنین تغییرات مذکور در (https://tradepartners.qatarairways.com/AgentPortal/login.page) به روز گردیده است .



Introducing Qatar Airways' new structure for fare families **Business Flexi Economy Flexi** OKINA

Welcome to a world of greater choice and flexibility.

Qatar Airways is introducing a new structure for fare families to give customers more travel options and greater flexibility that cater to varying travel preferences, priorities and purchasing power.





World's 5-star airline.



Dear Trade Partners,

Qatar Airways is making it easier for you to sell tickets to customers with the introduction of its new fare families structure. The new structure offers clear, consistent and easy to understand travel options throughout the different cabins, providing greater flexibility for customers to choose fare families that match their travel preferences and budget.

Fare families in each cabin

The four fare families by cabin class are:

Economy Class				Business Class				First Class			
Promo	Saver	Value	Flexi	Promo	Saver	Value	Flexi	Promo	Saver	Value	Flexi

Benefits of our Fare Families

- Easy to understand
- Greater flexibility means more options for customers to choose from
- Clear and transparent rules and conditions making it easier to communicate to customers
- Consistency throughout all the cabin class makes it easier to compare possible travel options and provide customers with the best value

Privilege Club members receive Qmiles based on the fare families they choose to travel on, offering them greater rewards and benefits. Be sure to let your customers know about Privilege Club and help them earn Qmiles and rewards.

Please refer to the FAQ document for more information, visit **qatarairways.com** or visit trade partners website **tradepartners.qatarairways.com**





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