



3DEC/THR-QR-954-TSS-20

Change of Agency Commission effective 7 December 2020

Dear Valued Trade Partner,

Qatar Airways continues to receive great support from our trade partners in Iran.

After a detailed study of the current prevailing situation and in recognition of your support, we have decided to introduce an agency commission of 5% in Iran with effect from 7 December 2020. The commission will be applicable on base fare only.

Kindly note that the 9% VAT (0.45%) will be automatically calculated by the system and added to the commission component. Therefore, total of 5.45% will be computed and reported in Sales Report (Commission 5% + VAT 0.45%) .

We kindly request you to alert the relevant personnel in your organization with regards to these developments in order to ensure a smooth and seamless transition.

Thank you for your continuous support and we look forward to an even closer partnership in the coming years.

Qatar Airways, Iran