



# Introducing Qatar Airways Partner Agency Policies (QAPAP)

## Enabling a more efficient business partnership

Dear Valued Partner,

As your trusted business partner, we are committed to enhancing our productive business relationship. Therefore, in accordance with the applicable IATA Resolutions, we are introducing the Qatar Airways Partner Agency Policies document (QAPAP), a consolidated, trade-friendly document containing all Qatar Airways Trading terms and policies.

The QAPAP coherently defines our legal framework of engagement with travel agencies, to better support and protect our reputable partner agencies.

The document consists of the following content:

- Agent Distribution Guidelines (ADG)
- Qatar Airways NDC Program Terms and Conditions
- Payment Policy Terms
- Qatar Airways Data Sharing Agreement
- QR Branding Guidelines
- Agency Debit Memo Policy

The QAPAP can be found on our Trade Portal [here](#). For further information, please contact your dedicated Qatar Airways Sales Representative.

---